# MTI

# **MTI Webinar**



# **Webinar Conflict Management**

A comparison between European and Chinese conflict culture.

How can Sino-German cooperation be successful?

# We bring your strategy to life!

#### **Training & Consultancy**

Management & Leadership Marketing & Sales Customer Service Project Management Teambuilding & Outdoor E-Learning Programs

Birgit Wolf | November 2nd, 2017 | 4:00pm CST (9:00am CET)



# Webinar details

You are responsible as manager, project manager or team manager? Part of your professional leadership competence is interfering in conflicts and handling them? You are annoyed by deficiencies of projects, lost orders or wasted production times due to internal conflicts? You would like to change all of that?

#### Target

- > Learn how Sino-German cooperation can be successful
- Find out about different ways of communication in order to avoid misunderstandings/conflicts

#### **Main topics**

- Conflict behavior in East and West in comparison differences innovation Origins of Chinese and German conflict behavior
  - Importance of conflicts in Germany
- 2. Handling of conflicts in the present
  - Personal impact and behavior patterns
  - Group-focused impact and behavior patterns
  - Criticism and its effect in Europe and China
  - Tips for handling German/Chinese conflict culture
- **3.** Presentation of German and Chinese work in teams with leadership
  - Handling of recognition and praise
  - Delegating tasks
  - Tips for handling German/Chinese employees
- 4. Success factors for preventing conflicts
  - Language repertoire
  - Trust vs. control

Fee	Language
The 60-minute webinar is free of charge.	English



# **Our conflict expert**

# BIRGIT WOLF INTERNATIONAL CONSULTANT



Birgit Wolf, business graduate, wholesale and foreign trade clerk, has been working as trainer, consultant and coach for international companies since 1999.

Within a German-Sino cooperation she developed various concepts for the German market. Moreover, she regularly accompanies Chinese delegations in Germany.

For more than 20 years she has been spending longer periods in Asia on a regular basis and thus gained profound knowledge of the Asian culture

# Registration



## Registration

You can register for the event in our <u>MTI Toolbox</u> or via <u>Email</u>.

After your registration you will receive all necessary access data and a link to check your technology. The preliminary check will ensure that your are able to participate in the webinar without any technical problems.

**REGISTER NOW via Email** 

REGISTER NOW via MTI Toolbox



#### Your contact:

If you have any questions or would like more information about the webinar, please contact Kristina Gust. Email: <u>kristina.gust@mwteam.com</u> | Phone: +49 4262 93 12 31



# How does it work?

### Advantages of a webinar:

- > Modern, interactive medium to transfer knowledge
- > No time and money spent on travelling
- > No need to rent an expensive seminar hotel

## How does MTI conduct online trainings/webinars?

- > Live moderation by an experienced MTI consultant with the corresponding expertise
- > All participants are connected with each other and with the MTI consultant via phone or VoIP and internet
- > All participants see the same screen and hear the same sound
- > All participants can communicate interactively with the other participants or the host via phone and/or screen

## **Technical Requirements:**

- > Phone, DSL-connection
- 1.4 GHz Intel Pentium 4 or faster processor (or equivalent) for Windows | 1.83 GHz Intel Core Duo or faster processor for Mac OS
- > 512 MB of RAM (1 GB recommended)
- Microsoft Internet Explorer 9 or later, Windows Edge browser, Mozilla Firefox, and Google Chrome, Apple Safari
- > Adobe Flash Player 11.2+

You can check if your system supports the necessary technical requirements by clicking on the following link:

https://na1cps.adobeconnect.com/common/help/en/support/meeting\_test.htm



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